

#### CANADA'S PREMIER CHOCOLATIER SINCE 1873

# **Ganong Bros., Limited**

## **Business / Financial Analyst**

Job Posting #26012016

Ganong Bros., Limited is seeking a Business / Financial Analyst. This position's essential function is to assist the Sales and Finance team in focusing on and analyzing key areas of the business to provide crucial data to ensure process efficiency and overall profitability.

### Responsibilities will include:

- Work with the team to prepare costings and pricing recommendations on new projects
- Coordinate the involvement of company personnel in order to meet internal customer objectives
- Develop and maintain contract customer price lists
- Manage and maintain proper pricing records for all co-manufacturing customers
- Maintain historical costing and price information for contract customers for comparison during changes
- Develop and adhere to pricing calendar of commitments for regular review of customer pricing
- Provide informed pricing recommendations based on cost changes, and knowledge of customer practices
- Gather and summarize costs for customer trials and prepare invoice and backup to Account Manager
- Report on redundant materials and inventory and summarize for Account Manager
- Prepare and report on pricing reconciliations
- Provide monthly reporting on financial statements, sales results and margin variances
- Assist in the development of budget assumptions
- Proactively investigate methods to improve customer profitability
- Assist in the analysis for Continuous Improvement initiatives for contract products
- Attend production meeting in order to understand production schedules, shipments, special requests
- Proactively assess and validate internal customer needs on an ongoing basis
- Develop standard costs for various manufactured products
- Analyze the variance between costs and standard costs
- Participate in various contract projects requiring a financial evaluation
- Coordinate New Product Development concepts and projects
- Work closely with Procurement on material ordering and costs
- Inventory and Sales reporting as required
- Prepare various periodic reports for Management team

## Qualified applicants must possess:

- Bachelor's Degree or College Diploma in a Business or Finance related field
- Familiar with accounting and costing software
- Proficiency in the use of Microsoft Office suite, more specifically in Excel
- Knowledge of MRP/ERP
- Good analytical skills and problem solving abilities with excellent communication skills
- Demonstrated ability to work cooperatively within a team environment
- Excellent ability to manage priorities and meet tight deadlines.

Interested candidates should apply on or before February 12, 2016 to:

Ganong Bros., Limited, One Chocolate Drive, St. Stephen, NB E3L 2X5

E-mail: sdeveau@ganong.com

Please reference Job Posting #26012016 on your application

Ganong appreciates all applicants; however only those selected for an interview will be contacted